

# Private Clients



## A leading Greek law firm renowned for its long heritage, legal acumen and integrity

We have a strong international orientation which is echoed in our structure, standards and approach, and ultimately attested in the profile of our client base, our rankings and the network of our affiliations and best-friend law firms around the world.

Our multidisciplinary resources count more than 190 talented professionals. We take pride in our distinctive mind-set and offering as a full service business law firm, marked by our responsiveness and the ability to draw upon a second to none bench of tax and accounting specialists. Our ongoing endeavor is to raise the bar on legal and tax advisory by fielding versatile and approachable, easy to work with teams of practitioners who truly understand our clients' interest.

Change, whether in the legal or economic environment, is inherent to our jurisdiction; we have a robust track record of market first transactions and ground-breaking mandates. We are accustomed in implementing untested legislation, structuring innovative solutions and we put our bold legal argumentation and diligent work to the service of our clients.

We advise corporations from all commercial and industrial sectors, financial institutions, non-profits, startups and high-net-worth individuals, working closely with regulators and all major professional service firms.

## A dedicated Private Clients team on your side

With a designated team of over 10 practitioners interfacing with the firm's array of disciplines and our own accountancy firm, we are one of the few major law firms to offer such a sophisticated private clients practice. For over 50 years we have been the trusted advisors of world leading ship-owners, industrialists and businesspersons, as well as international philanthropic organisations.

We assist high-net-worth individuals, family offices, closely held businesses, private banks and charitable institutions navigate through a market as regulated and fast-changing as is Greece. From structuring and planning to compliance and from contracts to disputes, we cover the entire spectrum of legal, tax and accounting service.

### Personal & personalised

We put our clients at the heart of what we do. This is how we built long lasting relations with our clients and their families from generation to generation and are able to tailor our approach, interaction and service to the different needs and traits of each client. We know how to listen and how to honour what matters to them most, small or large, complex or simple.

### Practical & tactical

Over the years we have built a highly successful private clients practice investing on our ability to combine both the technical resources to take the burden off our clients from day-to-day interaction with Greek red tape and the visionary approach to help them set and pursue their goals in the optimal way.

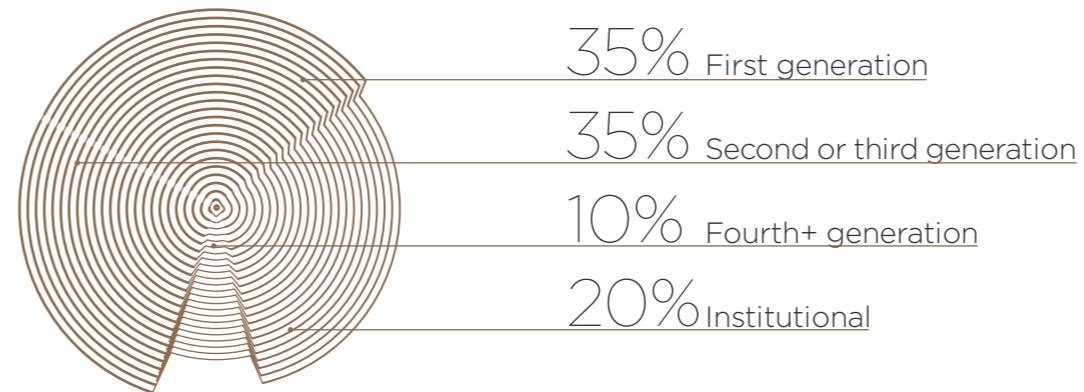
### Integrated & versatile

We have structured our practice to work as a single point of contact, by sourcing diverse and agile teams coordinated by a single leader actively serving as our client's point of contact. Our core team is one of the largest in the market in this field and is formed in the auspices of our leading tax practice, founded in 1955 and ranked tier 1 in all major international directories. Depending on the needs of each assignment we deploy resources with the right mixture of sector, product and legal knowledge.

### Global reach

We are best placed to serve clients with multijurisdictional interests. We maintain best-friends relationships with the most prominent law firms around the globe, servicing clients with identical needs.

## Private clients breakdown



## Top cross border work countries

- |                |           |
|----------------|-----------|
| 1. Switzerland | 4. Cyprus |
| 2. UK          | 5. Israel |
| 3. USA         | 6. France |

## Our expertise

- **Wealth Structuring & Planning**
  - Greek & International asset structuring
  - Succession planning
  - Real estate
  - Art
  - Philanthropy & charitable giving
  - Private banking
- **Shipping**
  - Structuring of shipping activity
  - Tonnage tax
  - Special tax regime compliance
- **Tax inspections & dispute resolution**
  - Tax audits monitoring
  - Litigation
  - BoD member liabilities
- **Executives**
  - Employment taxes
  - Expatriates
  - Fringe benefits
- **Compliance**
  - Advice & guidance for compliance
  - Annual filing of tax returns (income tax, real estate)
  - Common Reporting Standard (CRS)
  - Voluntary disclosure schemes
  - Redomiciliation

## Highly rated

*What makes Zepos & Yannopoulos a different kind of law firm is that they just do things as they should be done. In my dealings I need their advice, it is clear that they know things I do not, and they give me that information without much fan-fare - simple, yet very elusive.*

Private client

*We are impressed by the lawyers' deep expertise in all fields and their ability to provide timely and effective advice.*

Chambers Europe, 2021

*We are fully satisfied with their services which are precise and accurate.*

Chambers Europe, 2021



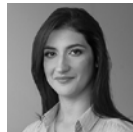
## Your key to success

To discuss how we can help you succeed in Greece, please contact one of our key people.



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## We are responsible

Just to mention two aspects of our social responsibility work: we donate to not-for-profit associations that support children in need, and we fund law student activities and run internships.

## We are transparent

We are committed to conduct business to the highest ethical standards. This is why we have been selected as the Greek partner of Trace International.



### Stay in the Know

Zepos & Yannopoulos comprehensive news alerts highlight a variety of legal insights for a wide array of practice areas and industries. Subscribe to our Newsletters at [www.zeya.com/stay-know](http://www.zeya.com/stay-know) and keep abreast of all latest legal and tax developments in Greece.

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